



“By keeping track of our vehicles, issuing speed alerts and monitoring the Idle Report, we have been able to reduce fuel costs by 20 percent.”

Larry Riedel, Operations Manager for Eagle Medical Service



Challenge:

Eagle Medical Service, a leading ambulatory service in the Memphis and Jackson areas, needed a GPS fleet tracking solution to manage its impressive growth and to monitor its vehicles to provide superior customer service.



Solution Results:

- 20 percent decrease in fuel cost
• NexTraq pays for itself three time over in first year
• Improved driver productivity
• Lower insurance costs
• Proactively manage growth of fast-growing business
• Reduce idle time



Fleet Size:

25 vehicles



About Eagle Medical Services

Eagle Medical Service, a leading ambulatory service, has achieved tremendous growth due to the company's philosophy to its clients; making sure they are always on time and providing the best service for their patient's care.

Eagle Medical Service Reduces Fuel Costs by 20 Percent with NexTraq Fleet Tracking Solution

GPS vehicle tracking solution pays for itself three times over in the first year due to reduced insurance premiums for leading ambulatory service

Challenge:

Eagle Medical Service, a leading ambulatory service in the Memphis and Jackson areas, needed a GPS fleet tracking solution to manage its impressive growth and to monitor its vehicles to provide superior customer service.

Solution:

Riedel and team researched several solutions and ultimately decided the NexTraq GPS Fleet Tracking platform was the best solution for their business.

Results:

Since implementing the NexTraq Fleet Tracking solution, Eagle Medical Service's fuel costs have dramatically been reduced.

Because Riedel could monitor his vehicles and driver behavior, Eagle Medical Service was able to switch insurance providers and received such a substantial discount, the NexTraq platform will pay for itself three times over in

the first year. Riedel adds, "After the first half of the year, we are seeing pure profit from the NexTraq solution."

Other benefits for Eagle Medical Service? Riedel says increased driver productivity through route optimization and a reduced workload for fleet dispatchers.

Riedel adds, "We have been able to maintain our tremendous growth due to the NexTraq Fleet Tracking solution. We have gone from 14 calls in a month, to more than 1,300 calls in a month, while winning repeat business because we pride ourselves on being on time for every call.

Eagle Medical Service has plans to implement Fleet Dispatch, an integrated dispatching solution to provide even greater two-way communication between his office and his drivers.

By providing superior customer service to patients and hospital services, Riedel sees no end to their growth. Riedel said, "We will continue to maintain our growth while focusing on our greatest asset - our people."

For more information on NexTraq, please visit: http://www.NexTraq.com/